






## Company's Profile:

**AESTHETIX SPACES LLP**, a Startup India-recognized firm, is a fast-growing interior design studio delivering end-to-end residential interior solutions. We specialize in creating thoughtfully designed living spaces using premium-quality materials, next-generation design trends, and innovative execution standards. Our services include modular interiors, customized furniture, décor, flooring, wall concepts, smart home automation, home styling, and special fittings – making us a complete one-stop destination for modern homeowners.

## Why Work With AesthetiX?

At **AesthetiX**, we are not just building beautiful homes – **we are building careers**. We believe in:

-  A friendly, transparent, and supportive work culture
-  Real growth opportunities in a fast-scaling startup environment
-  Respect for work-life balance where everything runs smoothly & systematic manner
-  Encouraging creativity, ownership, and fresh thinking
-  A **revenue-sharing model** – where your earnings grow as the company grows, **not just with salaries**

For the **1st time in the Industry**, At **AesthetiX**, salary has no fixed limits for the right candidate. We operate on a revenue-sharing model – the more value you generate for the company, the more you earn. **AesthetiX** is not just a workplace, but a growth platform where your success directly drives the company's success. It's a true win-win opportunity.

If you are passionate, ambitious, and ready to grow with a dynamic interior brand, **AesthetiX Spaces** offers you the platform, freedom, and earning potential to build a meaningful career.

## How long do you want to limit yourself to a fixed salary? Think bigger!

With our revenue-sharing model, your income grows as you grow. We don't just offer jobs – we offer growth partnerships. We want you to grow along with the company, not just work for it.

With our revenue-sharing model, the more value you create, the more you earn. **Let's design success – together.**

## Role-3: Sales Executive

**Earnings:** Monthly - Rs 25,000 to 3,00,000 & Yearly - 3 LPA to 36 LPA (2 to 10 Years Exp)

We're looking for a smart, energetic, and result-driven Sales Professional who can confidently convert qualified leads into happy clients & this is a **100% revenue generation role**. If you enjoy meeting people, understanding their vision, and closing high-value interior projects, this role offers strong earning potential and growth.

### Important To Read:

1. Lead generation is handled by the Marketing Team — your focus is converting them into confirmed projects.
2. Please read the Job Description carefully and apply only if it matches your profile. Let's respect each other's time.

### What we expect you to do - Just below 6 Tasks (Attend clients & close the deals)

1. **Client Meetings:** Schedule and handle client meetings (Online, On-site & Walk-in). Create a strong first impression and build trust from day one.
2. **Service Presentation:** Confidently present our interior services, explain what we are good at, why to choose AesthetiX, quality standards, and key strengths.
3. **Understanding Requirements:** Clearly understand client needs, lifestyle preferences, and budget. Set the right expectations from the start.
4. **Design Team Coordination:** Work closely with the Design Team for consultations and requirement clarity.
5. **Quotation & Negotiation:** Create quotations & explain clearly. Handle negotiations, convincing, giving offers, discounts, value-added scope, confidently to move towards closure.
6. **Deal Closure & Targets:** Follow up proactively, resolve concerns, close deals, and consistently achieve monthly targets. Timely payment reminders & follow-ups.

### ✓ Qualifications

A ATTITUDE	S SKILLS	K KNOWLEDGE
1. Highly confident and persuasive communicator 2. Target-driven and revenue-focused 3. Strong ownership mindset 4. Positive, energetic, and solution-oriented	1. Strong presentation and communication skills 2. Negotiation, convincing power and objection-handling ability 3. Client relationship management 4. Follow-up discipline and closing capability	1. Basic understanding of interior design services and materials 2. Project costing and quotation structure 3. Customer psychology and buying behavior 4. Sales funnel and conversion principles

If these responsibilities align with your profile, don't wait –

 **Schedule your direct face-to-face discussion here:** <https://www.aesthetix.team/>

---

## Frequently Asked Questions (FAQ)

---

### Q1. Where is the office located?

AesthetiX Head Office & Experience Center

 Location: <https://maps.app.goo.gl/eDvPTaHWFSmoZi8z9>

### Q2. Is online interview possible?

No. Interviews are conducted only face-to-face at our Head Office.

### Q3. Is this a field job?

Sales - Office-based, except required site visits.

Marketing - Office-based + field activities.

Designers - Office + site visits.

Site Engineer - Mostly site & factory coordination.

Content Creator - Office-based.

Operations Manager - Office-based.

### Q4. Is work from home available?

No. All roles are office-based due to coordination and execution needs.

### Q5. What are the working days?

Marketing, Sales & Design Teams - Weekly off on Tuesday.

Execution Team - Weekly off on Sunday.

Closed on public/festival holidays.

### Q6. What are the working hours?

9:00 AM - 6:00 PM

Lunch Break - 12:30 PM to 1:30 PM

### Q7. Is reporting time strict?

Yes. 9:00 AM reporting is strict. Attendance is automated and linked to payroll. Late reporting may result in LOP unless approved for emergency cases.

### Q8. When is salary credited?

On or before the 5th of every month.

### Q9. Is there a probation period?

Yes. There is a 1-month probation period.

**📌 Q10. Is salary fixed or performance-based?**

Salary includes a fixed component. Some roles include revenue-sharing incentives.

**📌 Q11. Is there any limit to earnings?**

For revenue-sharing roles, there is no earning cap. The more value you generate, the more you earn.

**📌 Q12. Does the company provide PF/ESI benefits?**

Currently not. PF/ESI benefits will be introduced from May 2026 onwards.

**📌 Q13. Are there monthly targets?**

Yes. All roles have monthly targets and milestones aligned to their responsibilities.

**📌 Q14. How is performance measured?**

Through KPIs, timelines, quality standards, SOP adherence, discipline, and accountability.

**📌 Q15. What is the growth opportunity?**

AesthetiX is a fast-growing startup. High performers grow quickly into higher roles with increased earnings.

**📌 Q16. Is training provided?**

Yes. SOP training and workflow orientation are provided after joining.

**📌 Q17. Is this a long-term opportunity?**

Yes. We are looking for long-term growth partners.

**📌 Q18. What is the work culture like?**

Friendly, transparent, system-driven, and growth-focused. We encourage ownership and accountability.

**📌 Q19. Does the company provide tea, coffee, snacks, or juices?**

Yes. Complimentary tea, coffee, snacks, juices, and healthy items are available in our cafeteria for all team members.

**📌 Q20. What is the notice period?**

A mandatory 2-month notice period is required for smooth exit formalities.

**📌 Q21. What is the hiring process?**

Application review → Telephonic screening → Automated interview scheduling → Face-to-face discussion → Final decision.

For any further questions, contact: +91 92 1688 1688